

OFFERING MEMORANDUM



A CHECKS

ELEC

PIZZA

Co lotus

VALUE-ADD MULTI-TENANT RETAIL PORTFOLIO

GREENVILLE & COLUMBIA, SC

The information contained herein is intended to give the reader ample information about the subject property. All information has been gathered from sources we deem to be reliable and credible; however, no warranty or guarantee, in any manner whatsoever, is intended or made as to its accuracy and none may be expressed or implied by anything herein contained or made by agent of the principal relative to the subject property.

The Financial Projections attached are for illustration purposes only. Such projections, which are forward-looking statements, are based upon assumptions which are deemed by the company to be reasonable. However, such assumptions are based upon facts and events over which the company will have no control. There is no assurance that actual events will correspond with the assumptions. Assumptions on which the financial projects are based should be carefully reviewed by each investor or his or her financial advisor.

This submission is confidential. It is the property of Pintail Capital Partners, LLC, and any reproduction of any portion of the enclosed without written consent from an official representative of Pintail Capital Partners, LLC, is strictly prohibited. The information offered here is subject to prior placement and/ or withdrawal from the market, cancellation, modification, correction, errors, omissions, price changes, or any other changes without notice.

Please make arrangements with Pintail Capital Partners, LLC, prior to any property inspections.

TRANSACTION TEAM

Josh Tew, CCIM josh@pintailcre.com | 864.414.6778

Anna Spiers anna@pintailcre.com | 864.568.3305

Monty Todd monty@pintailcre.com | 803.760.5559





PÍNTAIL

PO BOX 9776 . GREENVILLE SC 29604 864.729.4500 · WWW.**PINTAILCRE**.COM

table of contents

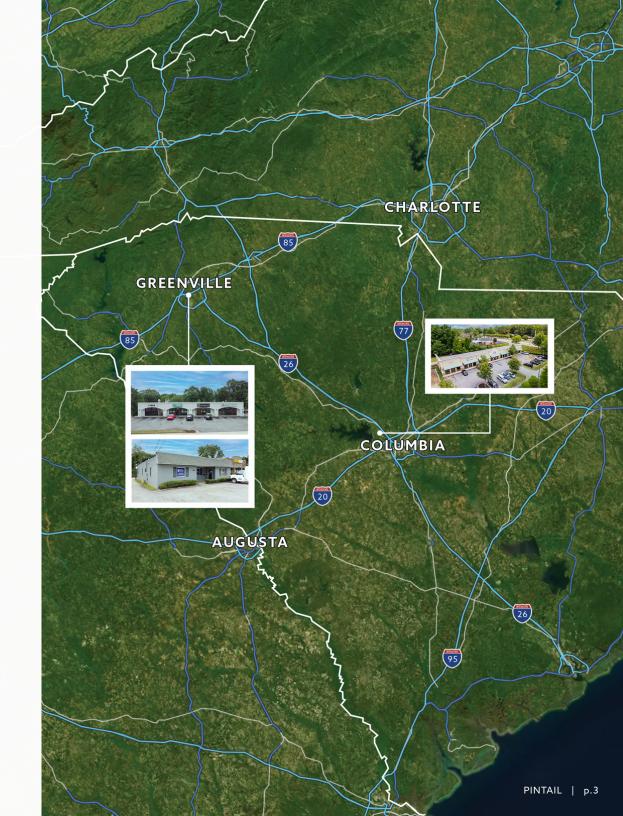
EXECUTIVE SUMMARY

| Portfolio Overview | 4 |
|-------------------------|---|
| Current Tenant Overview | 5 |

1259 + 1263 S PLEASANTBURG DRIVE GREENVILLE, SC 29607

| Property Overview | 6 |
|-------------------------------|----|
| Income Analysis | 7 |
| Location and Surrounding Area | 8 |
| Market Overview | 9 |
| Demographics | 10 |

| Property Overview | 11 |
|-------------------------------|----|
| Income Analysis | 12 |
| Location and Surrounding Area | 13 |
| Market Overview | 14 |
| Demographics | 15 |



portfolio overview

FAIR IN-PLACE LEASE RATES with several mark-to-market and net rate conversion opportunities most leases include annual increases

TWELVE TENANTS with average space size less than 1,500 SF mom and pop leases include personal guarantees

TIGHT MARKETS with low vacancy and zero similar product under development

SIMILAR PROPERTIES WITHIN 5 MILES OF S PLEASANTBURG DR PROPERTIES: Vacancy: <3% Market asking rent: \$19 PSF No product under construction

SIMILAR PROPERTIES WITHIN 5 MILES OF 7325 SAINT ANDREWS RD: Vacancy: <3% Market Asking Rent: \$21 PSF No product under construction

ASKING PRICE

\$3,518,250 (7.35% PROFORMA CAP RATE) \$201.23 PSF







7325 SAINT ANDREWS RD, IRMO

current tenant overview

| 1259 S PLEASANTBURG DR | LEASE TERM | SIZE (SF) | MONTHLY RENT | ANNUAL RENT | RENT PSF | LEASE TYPE | RENEWAL OPITONS | ESCALATIONS |
|------------------------------------|---------------------|--------------|-----------------|----------------|-------------|---------------|--------------------|--|
| A&O Hospitality (Pizza Restaurant) | 06/12/24 - 08/31/32 | 1,500 | \$2,125.00 | \$25,500.00 | \$17.00 | Net | (2) 5-Year | 3% Annually on base rent |
| ACE Cash Express | 12/17/98 - 11/30/26 | 1,500 | \$1,493.50 | \$17,922.00 | \$11.95 | Net | None | 3% Annually on base rent |
| JRO The Barber Shop | 07/11/23 - 10/31/28 | 1,170 | \$1,462.50 | \$17,550.00 | \$15.00 | Net | (1) 3-Year | Rent continues at \$15 PSF. Base rent to increase by 3% on renewal option. |
| LOTUS Urban Farm & Garden, Inc | 06/13/16 - MTM | 2,100 | \$2,611.71 | \$31,340.52 | \$14.92 | Net | None | N/A |
| TOTALS: | | 6,270 SI | = | \$92,313 | | | | |

| 1263 S PLEASANTBURG DR | LEASE TERM | SIZE (SF) | MONTHLY RENT | ANNUAL RENT | RENT PSF | LEASE TYPE | RENEWAL OPITONS | ESCALATIONS |
|------------------------|---------------------|--------------|-----------------|----------------|-------------|---------------|--------------------|--|
| Cassy Electric | 01/01/22 - 12/31/24 | 1,650 | \$2,333 | \$27,996 | \$16.97 | MG | None | None, currently on market for new tenant |
| Wright Electrical | 05/06/16 - MTM | 800 | \$1,200 | \$14,400 | \$18.00 | MG | None | N/A |
| TOTALS: | | 2,450 SI | F | \$42,396 | | | | |

| 7325 SAINT ANDREWS RD | LEASE TERM | SIZE (SF) | MONTHLY RENT | ANNUAL RENT | RENT PSF | LEASE TYPE | RENEWAL OPITONS | ESCALATIONS |
|--|---------------------|--------------|-----------------|----------------|-------------|---------------|--------------------|---|
| Express Employment Professionals (Lauren McClain LLC) | 02/03/20 - 04/30/25 | 1,252 | \$1,439.80 | \$17,277.60 | \$13.80 | Net | (2) 5-Year | 2.5% Annually on base rent |
| Copious Fibers | 05/24/17 - 05/31/27 | 1,252 | \$1,408.50 | \$16,902.00 | \$13.50 | Net | (1) 3-Year | Year 9: Base rent increases by \$0.50 Year 10: Base rent increases by \$0.55 3% Annually upon renewal |
| RX Corp | 02/01/21 - 01/31/26 | 1,252 | \$1,425.10 | \$17,101.18 | \$13.66 | Net | None | 3% Annually on base rent |
| Stitchen Kitchen | 05/16/23 - 09/31/28 | 2,504 | \$2,901.51 | \$34,818.12 | \$13.91 | Net | (1) 5-Year | 3% Annually on base rent |
| Todd Comalander/Nationwide | 06/04/15 - 11/30/25 | 1,252 | \$2,406.85 | \$28,882.20 | \$23.07 | MG | (1) 5-Year | 3% Annually upon renewal |
| Bulow Biotech | 11/16/21 - 12/31/24 | 1,252 | \$2,000.00 | \$24,000.00 | \$19.17 | Net | None | None |
| TOTALS: | | 8,764 S | F | \$138,981 | | | | |



property overview

1259 S PLEASANTBURG DRIVE, GREENVILLE, SC 29605

| TAX MAP NO: | M015030100800 (Greenville County) |
|----------------|--|
| BUILDING SIZE: | ±6,270 SF |
| LOT SIZE: | ±0.6 AC |
| PROPERTY TYPE: | Multi-Tenant Retail |
| OCCUPANCY: | 100% |
| TENANTS: | 1259-A: A&O Hospitality (Pizza Restaurant) 1259-B: ACE Cash Express 1259-C: JRO The Barber Shop 1259-D: LOTUS Urban Farm & Garden |

1263 S PLEASANTBURG DRIVE, GREENVILLE, SC 29605

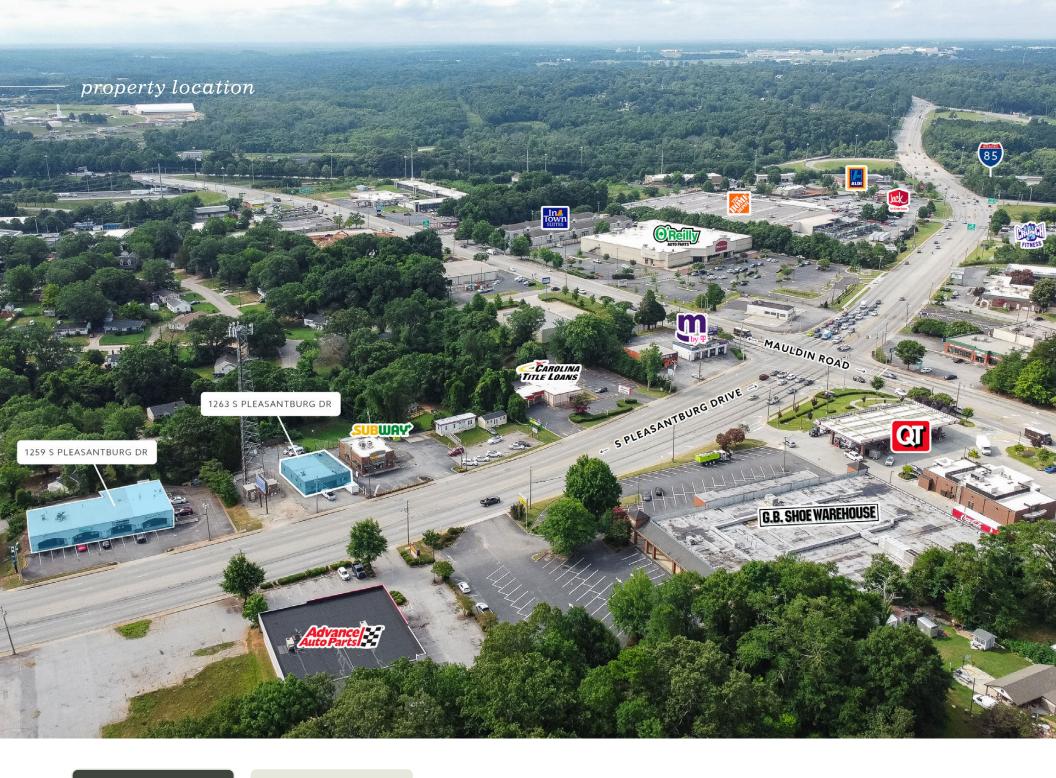
| TAX MAP NO: | M015030100601 and M015030101200 (Greenville County) |
|----------------|---|
| BUILDING SIZE: | ±2,450 SF |
| LOT SIZE: | ±0.427 AC, includes an additional lot behind the building |
| PROPERTY TYPE: | Multi-Tenant Retail |
| OCCUPANCY: | 100% |
| TENANTS: | 1263-A: Cassy Electrical 1263-B: Wright Electrical |

income analysis

| CASH FLOW | | | | | | | |
|------------------------------------|-------|-----------|-----------|-----------|-----------|-----------|--|
| 1259 S PLEASANTBURG DR | SF | 2024 | 2025 | 2026 | 2027 | 2028 | NOTES |
| A&O Hospitality (Pizza Restaurant) | 1,500 | \$25,500 | \$26,265 | \$27,053 | \$27,865 | \$28,700 | |
| ACE Cash Express | 1,500 | \$17,922 | \$18,460 | \$19,013 | \$25,500* | \$26,265 | Projecting \$17 PSF after 2026 |
| JRO The Barber Shop | 1,170 | \$17,550 | \$17,550 | \$17,550 | \$17,550 | \$17,550 | |
| LOTUS Urban Farm & Garden | 2,100 | \$31,341 | \$35,700* | \$36,771* | \$37,874* | \$39,010* | Projecting \$17 PSF after 2024, with 3% annual escalations |
| | | | | | | | |
| 1263 S PLEASANTBURG DR | SF | 2024 | 2025 | 2026 | 2027 | 2028 | NOTES |
| Cassy Electrical | 1,650 | \$27,996 | \$33,000* | \$33,990* | \$35,010* | \$36,060* | Projecting \$20 MG after 2024, with 3% annual escaplations |
| Wright Electrical | 800 | \$14,400 | \$16,000* | \$16,480* | \$16,974* | \$17,484* | Projecting \$20 MG after 2024, with 3% annual escaplations |
| | | | | | | | |
| BASE RENT TOTAL: | 8,720 | \$134,709 | \$146,975 | \$150,857 | \$160,773 | \$165,069 | |
| TOTAL REIMBURSEMENTS: | | \$38,288 | \$39,437 | \$40,620 | \$41,838 | \$43,093 | (1259 S PLEASANTBURG TENANTS) |
| GROSS REVENUE: | | \$172,997 | \$186,411 | \$191,477 | \$202,611 | \$208,163 | |
| VACANCY FACTOR (2.5%) | | \$4,325 | \$4,660 | \$4,787 | \$5,065 | \$5,204 | |
| EFFECTIVE GROSS INCOME: | | \$168,672 | \$181,751 | \$186,690 | \$197,546 | \$202,959 | |

EXPENSES (ASSUMPTION: ALL EXPENSES WILL INCREASE BY 3% ANNUALLY) 1259 S PLEASANTBURG DR 2024 2025 2026 2027 2028 NOTES CAM \$5,708 \$5,879 \$6,055 \$6,237 \$6,424 \$24,154 \$24,879 \$25,625 \$26,394 \$27,186 Taxes based off of \$1.3M purchase price with 25% TI exemption Taxes Insurance \$4,246 \$4,374 \$4,505 \$4,640 \$4,779 \$4,180 \$4,305 \$4,435 \$4,568 \$4,705 Management Fees PROPERTY TOTAL \$38,288 \$39,437 \$40,620 \$41,838 \$43,093 1263 S PLEASANTBURG DR 2024 2025 2026 2027 2028 NOTES Landscaping \$840 \$865 \$891 \$918 \$945 \$8,461 \$8,715 Taxes based off of \$415,000 purchase price with 25% TI exemption Taxes \$7,743 \$7,975 \$8,215 Insurance \$1,524 \$1,570 \$1,617 \$1,665 \$1,715 Management Fees \$1,696 \$1,747 \$1,799 \$1,853 \$1,909 PROPERTY TOTAL \$11,803 \$12,157 \$12,522 \$12,897 \$13,284 \$118,581 \$130,157.29 TOTAL NET OPERATING INCOME: \$133,549 \$142,810 \$146,581 SALES PRICE: \$1,770,847 (7.35% PROFORMA CAP) \$203.08 PSF *Projected income or start of a renewal

S PLEASANTBUG DR GREENVILLE, SC



S PLEASANTBUG DR GREENVILLE, SC

market overview

Greenville is located in South Carolina's Upstate, one of America's fastest-growing megaregions with **\$8.4B in capital investments announced in the last five years**. Made up of ten counties, the Upstate is home to a population of 1,590,636 (2023).

Favorable tax rates, market accessibility, paired with the quality and availability of the workforce make the region a business location of choice by foreign and domestic companies.

The Upstate boasts some of the world's most forward-thinking companies and leaders, making it **home to 579+ international companies** representing 35 countries.



TOP EMPLOYERS IN THE REGION

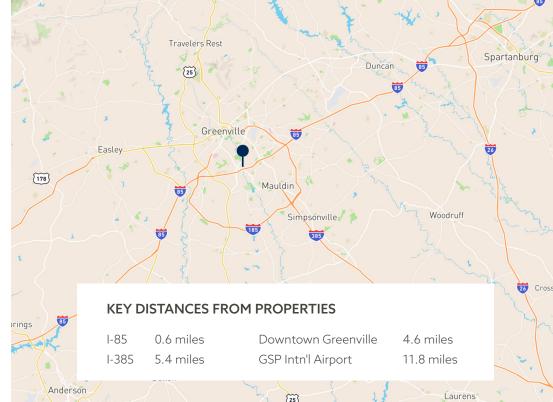
BMW Manufacturing Corp 11,000+ employees Clemson University 10,000+ employees Greenville County Schools 10,000+ employees Michelin North America 5,000+ employees

1,590,636 POPULATION TOTAL (2023) (*1.9% from 2022)

\$51,117 PER CAPITA INCOME (2023) (*1.2% from 2022)

\$212B IN NEW CAPITAL INVESTMENTS + 4,455 new jobs

S PLEASANTBUG DR GREENVILLE, SC



demographics

| POPULATION | 1 MI. | 3 MI. | 5 MI. |
|-------------------------------|-------|--------|---------|
| 2010 Population | 4,644 | 43,056 | 120,539 |
| 2024 Population | 5,046 | 52,326 | 149,902 |
| 2029 Population Projection | 4,394 | 28,313 | 199,737 |
| Proj. Annual Growth 2024-2029 | 0.78% | 1.00% | 1.21% |
| Median Age | 37.9 | 37.1 | 36.3 |
| Daytime Population | 6,885 | 76,731 | 230,753 |

| HOUSEHOLDS | 1 MI. | 3 MI. | 5 MI. |
|-------------------------------|-----------|-----------|-----------|
| 2010 Households | 1,763 | 21,020 | 57,090 |
| 2024 Households | 2,114 | 25,107 | 73,097 |
| 2029 Household Projection | 2,227 | 26,763 | 78,476 |
| Proj. Annual Growth 2024-2029 | 1.05% | 1.07% | 1.07% |
| Avg Household Size | 2.55 | 2.27 | 2.22 |
| Avg Home Value | \$506,922 | \$512,058 | \$411,373 |
| Owner Occupied Households | 55.9% | 50.9% | 44.6% |
| Renter Occupied Households | 37.5% | 40.8% | 45.2% |
| Avg Household Income | \$132,312 | \$115,339 | \$99,762 |
| Median Household Income | \$75,956 | \$68,711 | \$65,375 |

| CONSUMER SPENDING | 1 MI. | 3 MI. | 5 MI. |
|--------------------------|----------|----------|----------|
| Apparel & Services | \$5.79M | \$58.85M | \$147.5M |
| Food (At Home & Away) | \$26.41M | \$271.3M | \$677.1M |
| Personal Care | \$2.30M | \$24.08M | \$59.87M |
| Vehicle R&M | \$3.52M | \$35.45M | \$89.27M |
| Entertainment/Recreation | \$9.39M | \$94.91M | \$234.9M |
| Healthcare | \$18.09M | \$177.5M | \$443.6M |

*Source: esri

±25,107

Households within a 3-mile radius

\$132,312 Average HH Income within a 3-mile radius



±52,326

Population within a 3-mile radius

S PLEASANTBUG DR GREENVILLE, SC



property overview

| TAX MAP NO: | 001920-02-011 (Lexington County) | TENANTS: | 7325-A: Express Employment Professionals |
|----------------|----------------------------------|----------|---|
| BUILDING SIZE: | ±8,764 SF | | (Lauren McClain LLC) 7325-B: Copious Fibers |
| LOT SIZE: | ±0.95 AC | | 7325-C: RX Corp 7325-D&E: Stitchen Kitchen |
| PROPERTY TYPE: | Multi-Tenant Retail | | 7325-F: Todd Comalander/Nationwide 7325-G: Bulow Biotech |
| OCCUPANCY: | 100% | | 1525-G. Bulow Biotech |

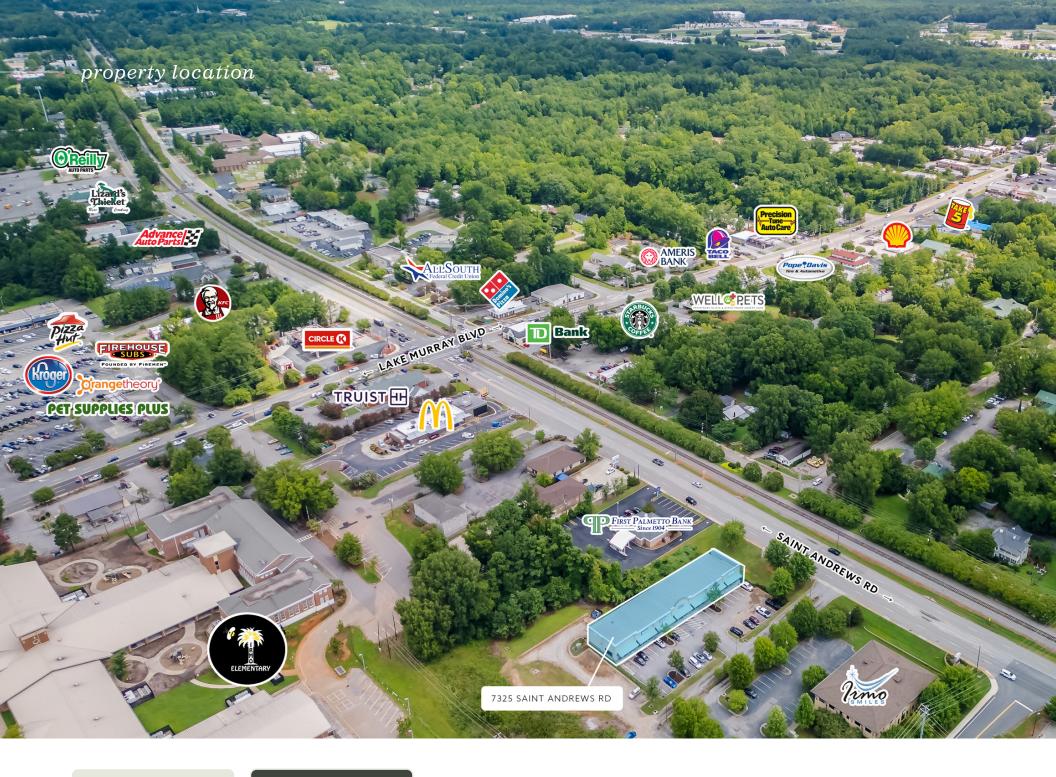
$income\ analysis$

| CASH FLOW | | | | | | | |
|--|-------|-----------|-----------|-----------|-----------|-----------|---|
| 7325 SAINT ANDREWS RD | SF | 2024 | 2025 | 2026 | 2027 | 2028 | NOTES |
| Express Employment Professionals (Lauren McClain LLC) | 1,252 | \$17,278 | \$17,710* | \$18,153* | \$18,607* | \$19,072* | |
| Copious Fibers | 1,252 | \$16,902 | \$17,528 | \$18,217 | \$18,763* | \$19,326* | |
| RX Corp | 1,252 | \$17,101 | \$17,614 | \$23,788* | \$24,502* | \$25,237* | Proj. \$19 NNN after expiration of lease with 3% escalations |
| Stitchen Kitchen | 2,504 | \$34,818 | \$35,863 | \$36,938 | \$38,047 | \$39,188 | |
| Todd Comalander/Nationwide | 1,252 | \$28,882 | \$28,882 | \$29,748* | \$30,641* | \$31,560* | |
| Bulow Biotech | 1,252 | \$24,000 | \$24,414* | \$25,146* | \$25,901* | \$26,678* | Proj. \$19.50 NNN after expiration of lease with 3% escalations |
| BASE RENT TOTAL: | 8,764 | \$138,981 | \$142,011 | \$151,991 | \$156,460 | \$161,060 | |
| TOTAL REIMBURSEMENTS: | | \$50,787 | \$52,310 | \$53,880 | \$55,496 | \$57,161 | |
| GROSS REVENUE: | | \$189,768 | \$194,321 | \$205,870 | \$211,956 | \$218,221 | |
| VACANCY FACTOR (2.5%) | | \$4,744 | \$4,858 | \$5,147 | \$5,299 | \$5,456 | |

| EXPENSES (ASSUMPTION: ALL EXP | PENSES WILL I | NCREASE BY 3% | annually) |) | | |
|-------------------------------|---------------|---------------|-----------|--------------|--------------------------------|---|
| 7325 SAINT ANDREWS RD | 2024 | 2025 | 2026 | 2027 | 2028 | NOTES |
| CAM | \$12,732 | \$13,114 | \$13,508 | \$13,913 | \$14,330 | |
| Taxes | \$34,270 | \$35,298 | \$36,357 | \$37,448 | \$38,751 | Taxes based off of \$1,760,000 purchase price with 25% TI exemption |
| Insurance | \$6,552 | \$6,749 | \$6,951 | \$7,160 | \$7,375 | |
| Management Fees | \$5,697 | \$5,868 | \$6,044 | \$6,225 | \$6,412 | |
| PROPERTY TOTAL | \$59,251 | \$61,029 | \$62,860 | \$64,745 | \$66,688 | |
| TOTAL NET OPERATING INCOME: | \$125,772 | \$128,434.11 | \$137,864 | \$141,911 | \$146,078 | |
| | | | +, | | | |
| | | | | SALES PRICE: | \$1,747,4 \$199.38 P | 02 (7.35% PROFORMA CAP) SF |

*Projected income or start of a renewal

S PLEASANTBUG DR GREENVILLE, SC



S PLEASANTBUG DR GREENVILLE, SC

market overview

Irmo is located in South Carolina's midlands region, sitting northwest of Columbia, the state's capital. Centrally located, businesses in the Columbia MSA have **easy access to the world's major markets** by air, land and sea.

Made up of six counties, the Upstate is home to a population of 852,158 (2023). The area is home to six diverse higher edicuation instutions, welcoming nearly 50,000 students every academic year, with many choosing to stay in the region after graduation.

Columbia's skilled and ready workforce, taxes and incentives for businesses, and high quality of life make it an ideal location for established and new businesses.

TOP EMPLOYERS IN THE REGION

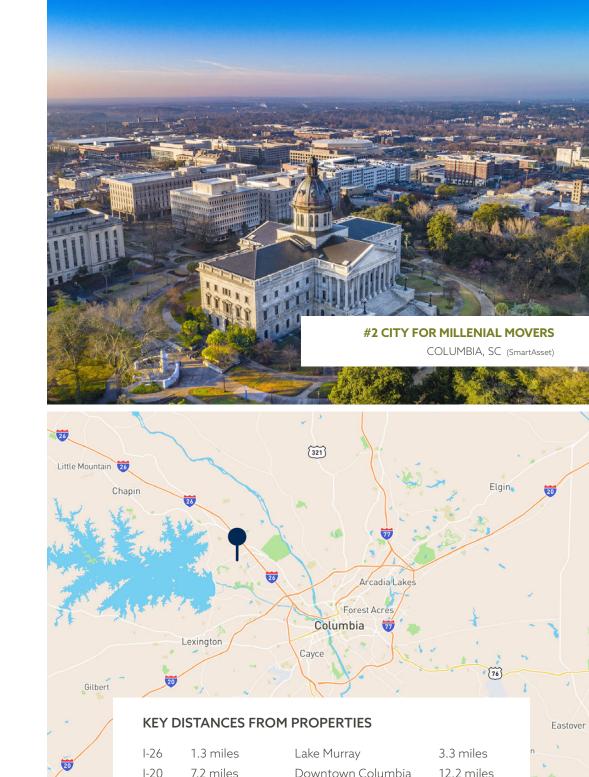
State of South Carolina 25,500+ employees Prisma Health 15,000+ employees BlueCross BlueShield of SC 10,000+ employees University of South Carolina 5,600+ employees

825,158 POPULATION TOTAL (2024) (*1.46% from 2023)

\$35,792 PER CAPITA INCOME (PROJ. 2024) (Projected for 2024)

\$50,000+ HIGHER EDUCATION STUDENTS (Annually)

S PLEASANTBUG DR GREENVILLE, SC



demographics

| POPULATION | 1 MI. | 3 MI. | 5 MI. |
|-------------------------------|-------|--------|--------|
| 2010 Population | 6,709 | 44,532 | 84,895 |
| 2024 Population | 6,575 | 46,085 | 88,628 |
| 2029 Population Projection | 6,788 | 47,432 | 91,713 |
| Proj. Annual Growth 2024-2029 | 0.55% | 0.43% | 0.48% |
| Median Age | 44.3 | 41.3 | 40.3 |
| Daytime Population | 8.646 | 49,730 | 90,877 |

| HOUSEHOLDS | 1 MI. | 3 MI. | 5 MI. |
|-------------------------------|-----------|-----------|-----------|
| 2010 Households | 2.753 | 18,065 | 31,860 |
| 2024 Households | 2,877 | 20,357 | 36,637 |
| 2029 Household Projection | 2,997 | 21,122 | 38,105 |
| Proj. Annual Growth 2024-2029 | 0.82% | 0.74% | 0.79% |
| Avg Household Size | 2.35 | 2.32 | 2.37 |
| Avg Home Value | \$255,083 | \$284,768 | \$323,157 |
| Owner Occupied Households | 75.7% | 67.8% | 63.9% |
| Renter Occupied Households | 20.8% | 26.5% | 29.5% |
| Avg Household Income | \$120,129 | \$102,979 | \$107,339 |
| Median Household Income | \$87,687 | \$78,030 | \$77,267 |

| CONSUMER SPENDING | 1 MI. | 3 MI. | 5 MI. |
|--------------------------|----------|-----------|-----------|
| Apparel & Services | \$7.26M | \$44.69M | \$84.65M |
| Food (At Home & Away) | \$34.05M | \$208.13M | \$391.98M |
| Personal Care | \$2.99M | \$18.29M | \$34.54M |
| Vehicle R&M | \$4.6M | \$28.19M | \$52.84M |
| Entertainment/Recreation | \$12.58M | \$76.32M | \$142.69M |
| Healthcare | \$24.73M | \$149.57M | \$275.80M |

*Source: esri

tho a 3

±20,357

Households within a 3-mile radius

\$120,757 Average HH Income within a 3-mile radius





±47,432

Population within a 3-mile radius

S PLEASANTBUG DR GREENVILLE, SC

FOR MORE INFORMATION ON THIS INVESTMENT OPPORTUNITY, PLEASE CONTACT:

LISTING BROKERS

Josh Tew, CCIM 864.414.6778 josh@pintailcre.com

Monty Todd 803.760.5559 monty@pintailcre.com

Anna Spiers 864.568.3305 anna@pintailcre.com



